

**Rochester Area Nonprofit Consortium  
Health Insurance  
2019 Action Plan  
Working DRAFT**

**Goal:** Increase support to local organizations in accessing affordable, high quality health insurance.

Deliverable/Task	Timeline	Person(s)/Group(s) Responsible
<b>DELIVERABLE (short term): Alternative health insurance options “tip sheet”</b>		
1) Continue conducting research to identify existing alternative options available to organizations in Southeast Minnesota.	Mar 2019	Strategist with support from Executive Committee/others
2) Identify health insurance industry or representatives of non-traditional insurance options such as association health plans, cost sharing, pooled stop loss insurance, or Gravie. Build a contact database.	Apr 2019	Strategist with support from Executive Committee/others
3) Work with Executive Committee and other experts to develop talking points and key questions about each alternative insurance option to collect the most relevant and up-to-date information.	Apr 2019	Strategist/Exec Comm
4) Meet with health insurance experts and representatives to learn more about existing/planned options and discuss considerations for nonprofits. Request that they provide quarterly or semi-annual updates as appropriate.	May/Jun 2019	Strategist/Exec Comm if needed
5) Compile findings for review by the Executive Committee. Develop plan for dissemination and timeline for providing updates. Ideas for dissemination include: Sharepoint, Consortium Website, email listserv, etc.	Jun/Jul 2019	Strategist/Exec Comm
6) Develop overview of options as draft “Tip Sheet” for review by 1 – 2 members of the Exec Comm. The “Tip Sheet” should include considerations for varying sizes of nonprofits. It could also include a list of local organizations, where available, that have tried the various options.	Jul/Aug 2019	Strategist/Exec Comm
7) Revise, finalize, format, and disseminate “Tip Sheet” based on the dissemination plan.	Aug/Sep 2019	Strategist
8) Plan and host “brown bag” meeting with a panel of experts on the various options included in the “Tip Sheet”. This could include Gravie, Alliance for Strong Families and Communities, MCN, and others. Create breakout sessions for organizations interested in learning more about one option.	Sep/Oct 2019	Strategist/Exec Comm
9) Connect with experts and update “Tip Sheet” quarterly or semi-annually. Determine permanent “home” and owner of the information. Redistribute the “Tip Sheet” with each update.	Ongoing	Strategist
<b>DELIVERABLE (long term): Adjusted health insurance rates for local nonprofits</b>		
1) Work with Executive Committee to identify 1-2 human resources staff willing to commit to continue exploring opportunities locally. Executive Committee will serve as guiding team for health insurance discussions.	Apr 2019	Strategist/Exec Comm

2)	Craft language to articulate challenges and needs with current coverage for local nonprofit organizations. Develop key questions.	Apr/May 2019	Strategist/Exec Comm
3)	Identify contacts within Mayo and payers such as Blue Cross to understand current agreements and opportunities. This could include representatives from the provider networks and contract management.	May 2019	Strategist
4)	Meet with key contacts to share and gather information.	Jun/Jul 2019	Strategist/Exec Comm
5)	Simultaneously, continue discussions with Southeast Services Cooperative about legislative limitations to accessing the Cooperative's health insurance. Identify contacts willing to explore opportunities to overcome barriers such as policy changes or exceptions.	Jul/Aug 2019	Strategist/TBD
6)	Depending on learnings from discussions with Mayo and payers, develop more detailed steps to determine feasibility of opportunities.	Jul/Aug 2019	Strategist
7)	Share leanings, progress, and proposed next steps with Consortium for feedback. Update action plan.	Sep/Oct 2019	Strategist/Exec Comm
8)	If feasible, pursue next steps agreed upon by Consortium.	Nov 2019 and beyond	Strategist/Exec Comm